Queensland Government Building and Construction Training Policy
Guidelines for Indigenous projects

1. Overview

These guidelines provide Queensland Government agencies, government owned corporations (GOCs), contractors and Aboriginal and Torres Strait Islander Councils and authorities with the information necessary to comply with the requirements for Indigenous projects under the Queensland Government Building and Construction Training Policy (Training Policy). The guidelines include an overview of the main requirements and processes to be followed under the Training Policy.

These guidelines should be read in conjunction with the Queensland Government Building and Construction Training Policy, guidelines and processes, the Queensland Procurement Policy and the Queensland Code of Practice for the Building and Construction Industry.

Policy objective

The objective of the Training Policy is to capitalise on the potential of Queensland Government and GOC building and/or civil construction projects to:

- create additional employment and training opportunities for apprentices and trainees in the building and construction industry
- improve the skills base of the building and construction industry
- provide employment, training and business supply opportunities for Aboriginal and Torres Strait Islander Queenslanders.

2. Training Policy requirements

The Training Policy applies to eligible Queensland Government and GOCs building and/or civil construction projects throughout Queensland. A core requirement is that a minimum of 10 per cent of the total labour hours on eligible projects is to be undertaken by apprentices and/or trainees and through other workforce training. From 1 September 2017, this core requirement increases to 15 per cent for eligible major building and/or civil construction projects.

Eligible projects

Eligible projects are Queensland Government building projects with a contract sum of $500,000 or greater (including GST), and civil construction projects with a contract sum of $3 million or greater (including GST). Eligible projects include:

- projects throughout Queensland, including projects in Aboriginal and Torres Strait Islander communities
- projects that are selected as indigenous projects by Queensland Government agencies
• public private partnerships
• all building and/or civil construction projects with a contract sum above $20 million (including GST) tendered or undertaken by GOCs will also be eligible projects.

From 1 September 2017, additional requirements apply to eligible major building and/or construction projects with a contract sum of $100 million or greater (including GST).

Core requirements

The primary means for contractors to comply with the Training Policy is through the employment of apprentices and/or trainees and through other workforce training.

The Training Policy has a core requirement that a minimum of 10 per cent of the total labour hours in eligible projects be undertaken by apprentices and/or trainees and through other workforce training. This core requirement is expressed in terms of deemed hours. The deemed hours for the Training Policy will be determined by the contract sum (including GST) multiplied by 0.06 per cent for building projects and 0.03 per cent for civil construction projects. The labour rate used for the conversion formula is $45 per hour.

The Training Policy also requires that a minimum of 60 per cent of the deemed hours be allocated toward the employment of apprentices and trainees (new entrants only) with the remaining deemed hours allocated to other workforce training.

An apprentice or trainee is classified as a new entrant or existing worker as part of the Training Contract that is executed in the formation of the apprenticeship or traineeship. A new entrant apprentice or trainee is a person who enters into an apprenticeship or traineeship and who has not been continuously employed by the applicant employer detailed on the Training Contract for more than three months full-time, 12 months casual or part-time, or a combination of both, immediately prior to the commencement date of the Training Contract.

An existing worker, apprentice or trainee is one who has been employed by the applicant employer in the above time periods prior to the commencement date of the Training Contract. Note: An apprentice or trainee will remain either a new entrant or existing worker under the Training Policy until they complete their apprenticeship or traineeship.

Major building and civil construction projects

On major Queensland Government and GOC building and/or civil construction projects with a contract sum of $100 million or greater (including GST), the following additional requirements are to be fulfilled:

• A core requirement that a minimum of 15 per cent of the total labour hours on eligible projects is to be undertaken by apprentices and/or trainees and through other workforce training. The deemed hours will be determined by the contract sum (GST inclusive) multiplied by 0.09 per cent for building projects and 0.045 per cent for civil construction projects. The Training Policy requires that a minimum of 60 per cent of the deemed hours be allocated toward the employment of apprentices and trainees (new entrants only) with the remaining deemed hours allocated to other workforce training.
• The contractor is required to develop and implement a skills development plan, with the intent of developing the skills of existing workers and new entrants.

• Training delivery is to be linked to occupational outcomes in applicable nationally accredited training packages that are identified in the skills development plan for the particular project.

• A training coordinator is to be employed by the principal contractor to ensure the implementation of the skills development plan.

For further information, refer to the Guidelines for contractors – Skills Development Plan for major projects.

Responsibility for subcontractor compliance

Responsibility for compliance should not be automatically passed down the contractual chain without consideration of subcontractors’ capacity to comply.

Contractors need to be aware that not all subcontractors will be able to comply for a variety of reasons including:

• no structured training programs available

• limited on-site employment and training opportunities due to the nature of the work undertaken.

Contractors may require some subcontractors to provide more hours of structured training than others in this situation (i.e. specialist mechanical contractors may have a limited on-site labour component due to the large component of off-site manufacturing and housing fabrication).

3. Requirements for Indigenous projects

There are two categories of Indigenous projects under the Training Policy, which are:

• eligible projects located in an Aboriginal or Torres Strait Islander community and the Township of Weipa

• eligible projects located throughout the rest of Queensland that are selected as Indigenous projects by Queensland Government agencies, GOCs or by the Director-General of the Department of Aboriginal and Torres Strait Islander Partnerships (DATSIP).

The compliance requirements for Indigenous projects under the Training Policy are the same regardless of whether it is located in an Aboriginal or Torres Strait Islander community or outside of these communities.

For Indigenous projects, it is a priority that the core deemed hours requirement (10 per cent of the total labour hours) of the Training Policy be met by Aboriginal and Torres Strait Islander apprentices and trainees and local Aboriginal and Torres Strait Islander workers.

In addition to this, the Training Policy requires that an additional amount, equivalent to a further 10 per cent of the total labour hours (which equates to a minimum of 3 per cent of the estimated project value including GST for building projects and a minimum of 1.5 per cent of the
estimated project value including GST for civil construction projects), be allocated toward an agreed Indigenous Economic Opportunities (IEO) Plan.

**Indigenous Economic Opportunities Plan**

As part of the development of the IEO Plan, Queensland Government agencies and contractors should refer to the Training Policy processes and templates for Indigenous projects located on the DATSIP website.

The IEO Plan is designed to maximise local employment, training and business supply opportunities for Aboriginal and Torres Strait Islander Queenslanders in connection with the eligible building and/or construction projects.

The IEO Plan sets a minimum for agreed outcomes and provides flexibility in order for the economic opportunities associated with the project to be maximised for local communities.

The additional amount can be allocated against activities within the contract or against any employment, training or business opportunities that are negotiated, detailed and agreed in the Indigenous economic opportunities plan.

The IEO Plan details the project specific employment, training and business opportunities to be adhered to by the successful contractor in order to comply with the Training Policy.

As part of the procurement process for Indigenous projects, the principal (Queensland Government agency) or their agent will work with the preferred tenderer/s to develop and seek written agreement on an IEO Plan in partnership with the Aboriginal and Torres Strait Islander council or authority. Where there is no relevant Aboriginal or Torres Strait Islander council or authority, DATSIP will take part in the negotiations and agreement.

The IEO Plan forms part of the Training Policy compliance requirements for Indigenous projects, and by its signature, the preferred tenderer/s warrants to comply with the requirements detailed in the plan.

**4. Selection of Indigenous projects**

Eligible projects that are located in an Aboriginal or Torres Strait Islander community or the Township of Weipa are automatically Indigenous projects.

The Director-General of DATSIP is able to select building or civil construction projects outside of Aboriginal or Torres Strait Islander communities to be Indigenous projects.

A project can be selected as an Indigenous project if it is:

- proactively identified and proposed to be an Indigenous project by the Director-General or Chief Executive Officer of the procuring agency
- specifically for the use and benefit of Aboriginal and Torres Strait Islander people (e.g. Aboriginal health centre, cultural centre, social housing)
located in one of the priority regional areas determined by DATSIP for Indigenous projects under this policy, or located outside of the priority regional areas and is agreed between the Director-General or Chief Executive Officer of the procuring agency and the Director-General of DATSIP.

A list of priority regional areas is available on the DATSIP website.

The priority regional areas have been identified based on a strategic assessment of a range of factors, including Aboriginal or Torres Strait Islander population and unemployment rates. This approach will enable workforce and skills development to be assessed, planned and coordinated where projects are able to be clustered.

Further information on the criteria and the process to be applied is available from the DATSIP website. Queensland Government agencies are to engage with the Economic Participation division of DATSIP as early as possible for the selection of Indigenous projects.

5. Procurement process requirements for Indigenous projects

For the Training Policy to be effective, it is essential that the following processes be adhered to for Indigenous projects, in addition to the general procurement processes detailed in the Guidelines for Queensland Government agencies and Guidelines for contractors:

Pre-tender

- Queensland Government agencies are to determine whether the project is an Indigenous project, or is to be selected as an Indigenous project under the Training Policy. It is preferable that discussions with DATSIP occur as early as possible for the selection of Indigenous projects.
- In Indigenous communities, all eligible projects are to be coordinated through the Program Office Technical Working Group (TWG) to maximise Indigenous economic opportunities.
- The principal (Queensland Government agency) is to develop an Indigenous economic opportunities overview in consultation with the TWG to include in the tender documents. Where there is no TWG, then DATSIP will take on this role.

Post-tender negotiations

- The principal (Queensland Government agency) is to lead the negotiation of an IEO Plan and work with the preferred tenderer(s) to develop and seek written agreement on an IEO Plan in partnership with the Aboriginal and Torres Strait Islander council or authority prior to the awarding of the contract. Where there is no relevant Aboriginal or Torres Strait Islander council or authority, DATSIP will take part in the negotiations and agreement.

Contracts awarded

- The contractor’s compliance with the Training Policy is a mandatory precondition to the award of eligible government contracts, including meeting the requirements of an Indigenous project.
• The signed IEO plan forms part of the contract and compliance requirements with the successful tenderer.

• The principal (Queensland Government agency) is to brief contractors on the Training Policy compliance requirements for Indigenous projects and provide the key point of contact within the agency for the awarded tender.

• The principal (Queensland Government agency) is required to submit the project information in the Training Policy Administration System (TPAS) for eligible projects and upload a copy of the Letter of Acceptance or the equivalent i.e. Funding Agreement with applicable Annexures and other relevant documents such as the DATSIP approval letter for selected Indigenous projects. TPAS is an electronic reporting system for contractors to report their compliance with the Training Policy.

Compliance during construction

• The contractor will submit a Compliance Plan electronically and upload the agreed IEO Plan signed by all parties using TPAS.

• The contractor is to meet regularly with the principal and an executive from the relevant Aboriginal and Torres Strait Islander council or authority through the TWG throughout the project construction to keep them informed about the progress against the IEO Plan and to resolve any issues. Where there is no relevant Aboriginal and Torres Strait Islander council or authority or TWG then DATSIP will take on this role.

• Contractors are able to enter progress against their Compliance Plan using TPAS.

Practical completion stage

• The contractor, the principal and an executive representative of the Aboriginal and Torres Strait Islander council or authority (Mayor/CEO) review and sign off on the achievement of outcomes against the agreed IEO Plan. Where there is no council or authority, DATSIP will accept responsibility for negotiating sign off.

• The contractor uploads the fully signed IEO Plan with final outcomes and submits the Practical Completion Report electronically using TPAS to close the project out.

6. Training Policy Administration System

The Queensland Government administers contractor compliance through TPAS. The principal (Queensland Government agency) are required to submit project information into TPAS for eligible projects once the contract has been awarded, this includes uploading a copy of the Letter of Acceptance or the equivalent i.e. Funding Agreement with applicable Annexures and other relevant documents such as the DATSIP approval letter for selected Indigenous projects. Government agencies can also access TPAS for their own compliance monitoring and reporting purposes.

Contractors are required to submit the Compliance Plan and Practical Completion Report electronically using TPAS. Contractors will be informed of their compliance performance based on the data that they have entered into TPAS. A monthly email reminder is sent to contractors about their status, with calculated deemed hours and progressive achieved hours as actual
amounts and as a percentage, as defined in the contract. In addition, contractors may view their progress at any time on the TPAS website.

To advise on contractors’ compliance with the Training Policy, a report from TPAS will form the basis of advice to the Director-General of each Queensland Government department and Chief Executive Officer of each statutory body and GOC. This data is also able to form the basis of any investigations, sanctions or penalties in relation to non-compliance.

To receive access to TPAS please contact the Department of Employment, Small Business and Training (DESBT) via TrainingPolicy@desbt.qld.gov.au — TPAS can be found on the Construction Skills Queensland (CSQ) website at https://www.csq.org.au/industry/tpas-building-construction-industry-training-policy/.

7. Public private partnerships

From 1 July 2015, any procurement processes that commence for public private partnerships in relation to building projects with a contract sum of $500,000 or greater (including GST) and civil construction projects with a contract sum of $3 million or greater (including GST) must also comply with the Training Policy. Any public private partnerships that are deemed to be Indigenous projects are also required to meet the additional requirements for Indigenous projects under the Training Policy.

Queensland Treasury is responsible for leading the procurement for public private partnerships. Queensland Treasury will include reference to the Training Policy requirements in procurement documentation together with other regulatory requirements that potential proponents must address.

8. Variations to the deemed hours requirement of the Training Policy

Variations to the deemed hours requirement of the Training Policy are approved by DESBT, Queensland Apprenticeship and Traineeship Office with the recommendation of the relevant Queensland Government agency or GOC.

Prior to advertising the tender, each Queensland Government agency or GOC is responsible for assessing a project’s capability to comply with the deemed hours requirement. If a project is assessed as unable to meet the deemed hours requirement, a revised deemed hours requirement must be negotiated and approved by DESBT.

Variations following contract acceptance will only be considered in extenuating circumstances. Contractors must firstly negotiate and gain support for the variation with the Queensland Government agency or GOC who will then recommend the variation to DESBT for approval. In evaluating any request to vary the deemed hours requirement, DESBT will consult with CSQ as part of the process.

Variation requests will be considered on a case-by-case basis and any variation to the deemed hours must not compromise the intent of the Training Policy.
The Training Policy Variation Process and Training Policy Variation Request Form are available to Queensland Government agencies and GOCs upon request to DESBT via TrainingPolicy@desbt.qld.gov.au.

Variations to the Indigenous Economic Opportunities Plan

Variations to the IEO Plan will only be given through written agreement with the principal (Queensland Government agency), the applicable Aboriginal and Torres Strait Islander council or authority (or where there is no Aboriginal and Torres Strait Islander council or authority, then DATSIP) and the contractor.

9. Compliance and performance reports

Compliance and reporting arrangements for the Training Policy will be a condition of contract and compliance will be measured using data recorded in TPAS.

A contractor’s failure to comply with the requirements of a contract, to which the Training Policy applies, will constitute a breach of contract. Non-compliance with the Training Policy will be considered in any review of a contractor’s eligibility to tender for future Queensland Government contracts in to any other sanctions that may apply.

In addition to any contractual provisions, the DESBT will provide performance reports regarding a contractor’s compliance with the policy to the Director-General or Chief Executive Officer of each Queensland Government agency or GOC as required.

The Department of Housing and Public Works (HPW), Building Construction and Training Policy Compliance Team has been implemented to ensure adherence to the Training Policy primarily through education, audit, investigation and reporting activities. The team will work collaboratively with Queensland Government agencies, and the applicable Aboriginal and Torres Strait Islander council or authority to obtain a higher level of compliance with the Training Policy and to achieve better policy outcomes throughout the lifetime of a building and construction project.

Additionally, an Ethical Supplier Mandate has been introduced to building, construction and maintenance suppliers through the HPW from 1 August 2019 and includes adherence to the Training Policy among other legislative and contract compliance issues. It is designed ensure the Queensland Government is conducting business with ethical, environmentally and socially responsible suppliers, and for removing unethical behaviour from its supply chain.

For more information of the Ethical Supplier Mandate visit https://www.hpw.qld.gov.au/about/strategy/buy-qld/about/ethical-suppliers.

10. Construction Skills Queensland

DESBT partners with CSQ to administer the Training Policy through their strong links with the building and construction industry. CSQ provides support to industry in understanding and meeting Training Policy requirements.
11. Further information

For more detailed information or advice, please contact the Department of Aboriginal and Torres Strait Islander Partnerships, the Department of Employment, Small Business and Training or Construction Skills Queensland.

**Department of Aboriginal and Torres Strait Islander Partnerships**

*Indigenous projects within remote discrete Indigenous communities:*

Remote Indigenous Land and Infrastructure Program Office  
Phone: (07) 4039 8572  
Email: petrina.villaflor@datsip.qld.gov.au  

*Indigenous projects located throughout the rest of Queensland:*

Economic Participation  
Phone: (07) 3003 6346  
Email: enterprise@datsip.qld.gov.au  

**Department of Employment, Small Business and Training**

Phone: 1300 369 935  
Email: TrainingPolicy@desbt.qld.gov.au  
Website: [https://desbt.qld.gov.au/training/employers/trainingpolicy](https://desbt.qld.gov.au/training/employers/trainingpolicy)

**Construction Skills Queensland**

Phone: 1800 798 488  
Email: info@csq.org.au  

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| **Related documents:** | [Queensland Government Building and Construction Training Policy – Policy Statement](#)  
2. [Guidelines for Contractors](#)  
3. [Guidelines for Queensland Government Agencies](#)  
4. [Guidelines for Contractors – Skills Development Plan for major projects](#) |
| **Version control:** | Version 5.2                                          |